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پیوست : دارد



۴۰۴۶۰۰۰

بسمه تعالی

جناب آقای قنادزاده

معاون محترم ارتقاء کسب و کارهای بین المللی سازمان توسعه تجارت ایران
موضوع: فرصت صادرات محصولات تأسیسات ساختمان به قزاقستان

با سلام،

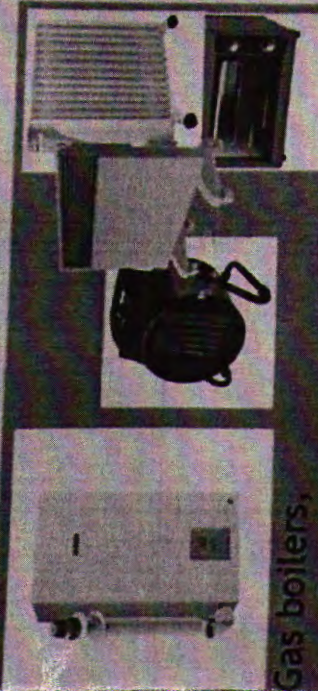
احتراماً، بر اساس اعلام سفارت ج.ا.ایران در قزاقستان، مدیر عامل شرکت متال اینجیئرینگ قزاقستان فعال در حوزه وسایل ساختمانی، پلاستیک، لوله آب، وسایل گرمایشی و پمپ طی ملاقات با سفیر محترم کشورمان در آستانه با اشاره به قیمت مناسب، کیفیت محصولات ایرانی و امکانات لجستیکی بین دو کشور، خواستار تأمین بخش قابل توجهی از نیازهای خود از ایران جهت توزیع در بازار قزاقستان و یا صادرات مجدد به سایر کشورها شده است. فهرست اقلام مورد نیاز این شرکت جهت صدور دستور انعکاس به شرکتهای معتبر صادرکننده این محصولات، به پیوست ایفاد می گردد.

علی چگنی
مدیر کل دفتر دیپلماتی اقتصادی مقاومتی

رونوشت :

- جناب آقای عسگری معاون محترم امور بین الملل اتاق بازرگانی، صنایع، معادن و کشاورزی ایران
- جناب آقای دادمان رئیس محترم انجمن شرکتهای ساختمانی ایران
- جناب آقای جمشیدوند مدیرکل محترم دفتر ماشین آلات و تجهیزات کشاورزی، ساختمانی و معدنی وزارت صنعت، معدن و تجارت

Trade areas of interest



Gas boilers, electric heaters, kitchen appliances



Plastic and rubber goods for household use



Plastic and rubber goods for industrial use

Please enter the manufacturer's name

WELDING ELECTRODES SERIES			
Model No. select available model	upload product photo	enter available size	enter available packaging
MILD STEEL WELDING ELECTRODE E6013		2.0*300MM 2.5*350MM 2.5*300MM 3.2*350MM 4.0*400MM 5.0*400MM	2.0MM 2.5KG*8BOX 2.5MM 2.5KG*8BOX 3.2MM 5KG*4BOX 4.0MM 5KG*4BOX 5.0MM 5KG*4BOX
MILD STEEL WELDING ELECTRODE E6013			
MILD STEEL WELDING ELECTRODE E7018			
MILD STEEL WELDING ELECTRODE E6010			
MILD STEEL WELDING ELECTRODE E6011			

MILD STEEL WELDING ELECTRODE J421			
MILD STEEL WELDING ELECTRODE J422			
MILD STEEL WELDING ELECTRODE E7016			
MILD STEEL WELDING ELECTRODE E7015			
MILD STEEL WELDING ELECTRODE E7024			
MILD STEEL WELDING ELECTRODE E8015-B2 E6024(J421Fe-16) E6024(J421Fe-18) E7018-A1 E8016-G E9016-G			
STAINLESS STEEL WELDING ELECTRODE AWS E308-16 AWS E308L-16 AWS E308-15			

HARDFACING WELDING ELECTRODES
D212 D506 D507

International standard EN 12413

	enter available model GRINDING AND CUTTING DISC	upload product photo	enter available packaging
			
1	115X1.0X22MM for metal		
2	115X1.2X22MM for metal		
3	115X3.0X22MM for metal		
4	115X6.0X22MM for metal		
5	180X1.6X22MM for metal		
6	180X3.0X22MM for metal		
7	180X6.0X22MM for metal		
8	230X3.0X25.4MM for metal		
9	230X3.0X25.4MM for Stone		
10	355X3.0X25.4MM for metal		

PVC Granules		
Rigid PVC Granule		
Soft PVC Granule		
Transparent PVC Granule		

Expecting similar or better quality products from Iranian manufacturers

Household chemicals

Laundry detergent: washing machine, hand washing

Quality, recognition, large market share	Container, packaging	Iranian brand
Standard dry washing powder: Ariel, Tide, Persil, Losk	Polyethylene container: 1.5 kg; 9 kg; 6 kg; 3 kg; Cardboard box: 900 g; 450 g;	
Concentrate gel: Ariel, Tide, Persil, Losk, Perwol	Plastic canister: 1 l; 1,3 l; 1,5 l; 2 l; 3 l; 5 l.	
Concentrate capsule: Ariel, Tide, Persil, Losk	Plastic container from 20 to 100 pcs	
Dry baby washing powder: Tide, Persil, Ushastyi nyan	Polyethylene container: 6 kg; 3 kg; Cardboard box: 900 g; 450 g;	

Fabric softener

Quality, recognition, large market share	Container, packaging	Iranian brand
Conditioner concentrate gel: Vemel, Lenor, Flo	Plastic canister: 1 l	

Oxygen bleach for laundry

Quality, recognition, large market share	Container, packaging	Iranian brand
Standard dry powder: there is no apparent leader, Korean brands are popular	Polyethylene container: 450 g, 900 g.	
Concentrate gel: there is no apparent leader, Korean brands are popular	Plastic canister: 1 l	

Stain remover for laundry

Quality, recognition, large market share	Container, packaging	Iranian brand
Dry powder additive: Vanish	Polyethylene container: 450 g	
Concentrate gel: Vanish	Plastic canister: 1 l	

Dishwashing liquid

Quality, recognition, large market share	Container, packaging	Iranian brand
Standard gel for hand wash: Fairy, Aos, Sorti	Plastic container: 450 g; 1 l; 2 l; 3 l; 5 l.	
Capsule tablet for machine wash: Fairy, Finish, Somat	Polyethylene or cardboard from 20 to 100 pcs	

Cleaners

Quality, recognition, large market share	Container, packaging	Iranian brand
Standard dry powder: Comet, Mr. Proper	Plastic, polyethylene, box: 400 g;	
Concentrate gel: Comet, Mr. Proper, Sanfor, Domestos, Cif,	Plastic canister: 1 l	

Cleaners for rugs and furniture

Quality, recognition, large market share	Container, packaging	Iranian brand
Concentrate gel: Vanish, 5+	Plastic canister: 1 l	

Scented soap

Quality, recognition, large market share	Container, packaging	Iranian brand
Concentrate gel: there is no apparent leader	Plastic canister: 250 g, 400 g., 1 l, 2 l, 3 l, 5 l.	
Hard bar type: there is no apparent leader	Paper, polyethylene from 50 g.	

Quality, recognition, large market share	Container, packaging	Iranian brand
Concentrate gel: there is no apparent leader	Plastic canister: 250 g, 400 g, 1 l, 2 l, 3 l, 5 l.	
Hard bar type: there is no apparent leader	No packaging, paper, polyethylene from 100 g.	

Professional detergents

Car washes

Car shampoo

Auto detailing

Dry cleaning

Restaurants and cafes

Grease remover

For dishwashing

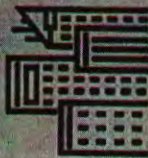
For cleaning

Cleaning companies

For cleaning – machine wash



All markets of Almaty
Our managers will
meticulously visit all
sales points



Visiting all the regions,
creating a team of managers,
who will meticulously visit
all sales points



Establishing regional
warehouses, as well as in major
cities such as Astana, Shymkent,
Karagandy, Aktope



Signing contracts with
major distribution
companies



Selling goods on major
marketplaces



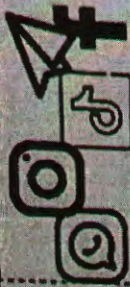
Baisat - wholesale and retail
Through own and partner
sales points



Accepting orders from regions
Who wish to buy wholesale
from Almaty



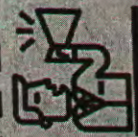
Advertising goods on OLX,
Setu and other bulletin
boards



Creating content about
goods, descriptions, prices,
availability on social media



Contextual and banner ads
on internet



Explosive advertisement
campaign on social media and
markets, creation of hype



Distribution of samples and
specimens of the goods



Labeling and describing
the goods



Certification and quality
checking of the goods



Trade mark registration and
legal protection

Active sales

Passive sales

Sales support